

SAUNA RFQ DOWNLOAD PACK

Send a Sauna RFQ CSauna Can Quote Faster

A practical RFQ template pack for distributors, importers, hotels, spas, builders, dealers, and private-label sauna buyers.

LSX

Editable RFQ workbook

CSV

Simple field list

PDF

Buyer-facing instructions

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Final pricing, MOQ, specifications, certificates, lead time, warranty, and shipping terms must be confirmed in the formal Sauna quote.



1. RFQ Fields Buyers Should Send

Section	Field	Example	Why it matters
Buyer identity	Company / buyer name	ABC Sauna Distribution	Legal or trade name that should appear on quotation files.
Buyer identity	Buyer type	Distributor / resort / builder / private-label brand	Helps CSauna recommend the correct model mix and evidence package.
Buyer identity	Contact person	Name + email + WhatsApp	Use a contact that can confirm technical and purchasing questions.
Destination	Destination country / region	United States / Germany / UAE	Affects voltage, certification, packaging, and logistics questions.
Destination	Destination port or delivery city	Los Angeles / Hamburg / Dubai	Needed for FOB/CIF/DDP planning and container assumptions.
Order plan	Order type	Sample / mixed container / commercial project / repeat order	Changes MOQ, packing, model selection, and pricing assumptions.
Order plan	Target quantity	1 sample + 20 mixed units	State approximate quantity even if final model mix is not fixed.
Order plan	Target quote deadline	Need first quote this week	Helps prioritize urgent RFQs and missing information.
Product scope	Preferred model links or model codes	CSA-01, CSA-04, CSA-36, or CSauna product URLs	Use the 96-model showroom when possible.
Product scope	Sauna type	Barrel / outdoor cabin / cube / indoor / commercial	Can be multiple types for a starter order.
Product scope	Capacity or dimensions	2-person, 4-person, 6-person, or target size	Final dimensions still need factory confirmation.
Product scope	Wood preference	Red cedar / hemlock / spruce / thermo wood	Mention target market, climate, and price band.
Heater	Heater type	Electric / wood-burning / infrared / confirm best option	Include heater brand preference where relevant.
Heater	Voltage / phase / market standard	240V single phase / 400V three phase	Must be checked against destination market and heater manual.
Heater	Controls and accessories	External controller, stones, guard, thermometer, light	List required accessories and customer expectations.
OEM / packaging	Logo and private label needs	Logo plate, carton marks, manual cover, warranty card	Attach brand files if available.

2. Product-Line Fit

Product line	Best-fit buyer	RFQ details to confirm
Outdoor cabin sauna	Dealers, builders, resorts, outdoor living distributors	Capacity, wood, heater, roof, window layout, climate, packaging.
Barrel sauna wholesale	Patio stores, ecommerce sellers, mixed-container distributors	Diameter, length, porch/window option, heater, crate, accessory list.
Cube / modern sauna	Premium showrooms, design-led backyard projects	Exterior finish, glass, target market, brand positioning, heater/control layout.
Commercial sauna	Hotels, spas, gyms, wellness centers, resorts	Guest capacity, uptime, heater duty, cleaning workflow, spare parts, maintenance.
Private label OEM/ODM	Importers, catalog owners, retailers, new brands	Logo, SKU plan, packaging artwork, manual, warranty card, sample approval.

3. Copy-Paste RFQ Message

Hi CSauna, please prepare a factory quote for my sauna sourcing project.

Buyer type:

Company / market:

Destination country / port:

Order type and quantity:

Preferred CSauna model links or model codes:

Sauna type / capacity / dimensions:

Wood preference:

Heater type / voltage / controls:

Packaging and private-label needs:

Certificates or documents needed:

Pre-shipment evidence requested:

Target quote deadline:

Please suggest the best model mix, MOQ, lead time, packing assumptions, quote terms, and any missing compliance questions.

Send to: bennett@csauna.com | WhatsApp +86 180 7047 6405 | Products:
<https://csauna.com/products/#showroom-models>

CSauna | Ganzhou Jixiao Home Technology Co., Ltd.

Website: <https://csauna.com> | RFQ page: <https://csauna.com/sauna-rfq-template/>