

CSAUNA FACTORY-DIRECT SOURCING

B2B Sauna Sourcing Starter Pack

For sauna distributors, importers, retailers, hospitality buyers, builders, wholesalers, and private-label brands comparing factory-direct sauna suppliers.

Use this pack before requesting a quote.

It helps you send CSauna the right product, quantity, material, heater, packaging, shipping, and compliance questions so the reply is more useful than a simple unit price.

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Website: <https://csauna.com>



1. What CSauna Supplies



Outdoor Wood Saunas

For outdoor living dealers, wellness projects, resorts, and custom backyard product lines.

Barrel Saunas

For wholesale dealers, online retailers, patio stores, and distributor stock programs.

Cabin and Indoor Saunas

For homes, hotels, spas, gyms, builders, and wellness rooms.

OEM / ODM / Private Label

For buyers who need custom sizing, branding, packaging, and model planning.

2. Fast RFQ Checklist

| RFQ Item | What to Send |
|---------------|------------------------------------------------------------------------------------------------------------------|
| Buyer type | Distributor, retailer, resort, builder, wholesaler, importer, or private-label brand. |
| Product line | Outdoor sauna, barrel sauna, cabin sauna, indoor sauna, cedar sauna, infrared sauna, steam room, or accessories. |
| Quantity | Sample, mixed container, project order, first stock order, or repeat order plan. |
| Destination | Country, destination port, delivery timeline, and unloading or warehouse constraints. |
| Configuration | Wood choice, capacity, heater option, voltage, windows, benches, accessories, packaging, and branding. |
| Compliance | CE, ETL, CSA, heater certification, voltage, manuals, labeling, and market-specific documentation questions. |

3. Product Fit Questions



| Buyer Goal | Questions to Clarify |
|-----------------------|-------------------------------------------------------------------------------------------------------------------|
| Distributor stock | Which 2-4 models should be stocked first? What target retail price and product positioning? |
| Resort project | How many guests, what climate, what heater type, what maintenance expectations, what installation site? |
| Private label | What branding, packaging, instruction materials, barcode, carton marks, and model exclusivity expectations? |
| Builder/project buyer | What dimensions, delivery timeline, site constraints, electrical requirements, and installation responsibilities? |

4. Quality-Control Questions

- Which wood material and finish should be used for the target market?
- Which sauna details should be photographed before shipment?
- Does the buyer need sample approval, pre-shipment photos, or third-party inspection?
- Which accessories, heater components, roof parts, windows, and spare parts must be checked?
- What should be consistent across repeat distributor orders?

5. Packaging, Loading, and Compliance



Packaging

Confirm wood protection, glass protection, labels, private-label carton needs, manuals, and accessory packing.

Container Loading

Confirm model mix, packing dimensions, unloading sequence, destination port, and warehouse handling needs.

Compliance

Confirm heater, voltage, CE/ETL/CSA questions, manuals, labels, and local installer requirements.

Documentation

Confirm invoice, packing list, specification sheet, product photos, and buyer-specific paperwork.

6. Copy-Paste RFQ Message

Hi CSauna, please quote for: product type, quantity, destination country, buyer type, preferred wood, heater option, packaging needs, and expected timeline. Please also suggest the best model mix and key compliance questions for my market.

Send to: bennett@csauna.com or WhatsApp +86 180 7047 6405.



This starter pack is a sourcing checklist, not a fixed price sheet. MOQ, lead time, certification scope, and final specifications should be confirmed for the exact product, destination market, and order configuration.